

**PRE BID MEETING
QUERIES & CLARIFICATION**

**Invitation of Bid for Providing Wi-Fi/Wireless LAN Controller Under Limited tendering
Bid Reference No. BRLPS/PROJ-MIS/942/16/609 dated – 01-06-2026**

SN	RFB document reference(s) (Section & page number)	Content of RFB requiring clarification(s)	Points of clarification	Clarification
1.	4 a. Eligibility Criteria	Bidder should be registered with GST. Signed photocopy of GST certificate should be submitted	GST Requirement Kindly allow us to submit the GST certificate of our Kolkata Office OR our HO which is in Chennai – TN	It is clarified that valid GST Certificate of all over India is acceptable.
2.	Page 3 of 8, Point (c),	Bidder should submit undertaking on their letter head regarding OEM warranty of 03 (three) years warranty for Wi-Fi and Wireless LAN Controller.	Kindly make a corrigendum mentioning "On OEM's Letter Head" in place of "on their letter head." as It will help to get OEM support to provide best support from OEM end.	It is clarified that vide Eligibility criteria Point 4(C) read as “The Bidder have to submit undertaking on their letter head regarding warranty of 03 (three) years warranty for Wi-Fi and Wireless LAN Controller”.
3.	OEM Authorization- Kindly make a corrigendum to ask for Manufacture Authorization Certificate. The MAF will ensure quality certified bidder			MAF not mandatory.
4.	Page 1 Clause 1 (Table)	Delivery/Installation Period: Within 15 days from the date of receipt of Purchase order	Delivery- Kindly mentioned delivery date at least 6-8 weeks from the date of PO As the desire specification is enterprise level. It took time to delivery as all the model are OEM Back to Back.	It is clarified that bidder should supply and install the equipment with proper commissioning within 30 days from the date of issuance of Purchase/work order.
5.	Make As we find during site survey your existing setup is CISCO but as per your specification it's not clear that you can buy only CISCO no other brand. So kindly clarify the same. Otherwise some vendor quotes some other OEM.			It is clarified that since existing setup is of CISCO make, hence bidders have to quote rates for CISCO make to ensure the compatibility with the existing setup.
6.	Detailed floor layout or site drawings for the 1st and 3rd floors (for AP placement and coverage planning) Additionally, please confirm if soft copy submission is acceptable or only sealed physical submission is required.			It is clarified that bidders should make the site survey on their own cost before submitting the bid.

7.	Scope of work related to cabling, rack setup, and power availability.		It is clarified that bidders should make the CE Site survey on their own cost before submitting the bid.
8.	Please confirm if soft copy submission is acceptable or only sealed physical submission is required.		It is clarified that only sealed bids are to be submitted within due date for submission. Postal delay will be the responsibility of bidder.
9.	Point No. 1	<ol style="list-style-type: none"> 1. Enterprises Wi-Fi 6 Indoor Access Points – Dual Band, 2. Wireless LAN Controller, 3. 24 Port Gigabit PoE Switch, 4. Cabling Mounting & Accessories, Unmanaged 24 Port Giga LAN Switch. 	<p>Since this is a critical infrastructure deployment, therefore, we would request you to include the clause that the tender specific MAF (Manufacture Authorization Form) and Technical Compliance doc in OEM letter head needs to be submitted by the bidder along with the other required tender doc. OEM product should comply all technical specifications and should mention warranty/support as specified in the tender doc in their letter head. This should not be violated any more.</p> <p>The above clause will help the dept. to restrict other non-standard/non-complied products which are available in the market.</p> <p style="text-align: center;">MAF not mandatory</p>
10.	Page 1 Clause 1 (Table)	Delivery/Installation Period: Within 15 days from the date of receipt of Purchase order	<p>Requesting 30 days for hardware delivery, with an additional 15 days for installation and commissioning from the date of physical delivery.</p> <p>Enterprise Networking hardware (Wi-Fi 6 APs/WLC) faces OEM supply chain timelines. Decoupling delivery from installation mitigates supply chain risks.</p> <p>It is clarified that bidder should supply and install the equipment with proper commissioning within 30 days from the date of issuance of Purchase/work order.</p>
11.	Page 2 & 7 Clause 1 (Item 6) &	Installation, Configuration & Commissioning (Lot):	Requesting BRLPS to provide the estimated total running meters of CAT6 cable It is clarified that bidders should make the

	Annexure-A	Supply and laying of all required CAT6 LAN cabling with accessories	required, or allow billing on a per-meter unit rate basis (Actuals). Quoting a fixed lump-sum price for unknown cable lengths across multiple floors introduces high Financial risk for structural variances.	site survey on their own cost before submitting the bid.
12.	Page 1 Clause 1 (Table)	Delivery/Installation Period: Within 15 days from the date of receipt of Purchase order	Request to increase the delivery timeline to 90 days	It is clarified that bidder should supply and install the equipment with proper commissioning within 30 days from the date of issuance of Purchase/work order.
13.	Point no. 21 Pg.no. 5	Payment shall be made within 30 days (excluding Sundays and Holidays) after satisfactory installation with configuration, internet integration services with current ILL providers and upon submission of E-Way bill (if required) in duplicate along with installation certificate duly signed by IT section of BRLPS	Request for payment of 70% on delivery of hardware at site and balance on installation	Not acceptable, Same as per bid.
14.	Technical Query	What is the current authentication mechanism at Jeevika. Pl elaborates.		It is clarified that the proposed solution should support standard enterprise-grade authentication mechanisms and integration with the existing network infrastructure.
15.	Point no.1 of Page No.1	Enterprise Wi-Fi 6 Indoor Access Points	Kindly confirm whether Wi-Fi 6 (802.11ax) Access points are acceptable as per the specification, or if Wi-Fi7 (802.11be) Access Points are required/preferred.	Wi-Fi 6 (IEEE 802.11ax) Access Points meeting or exceeding the technical specifications mentioned in the bid document shall be acceptable.
16.	Point no.1 of Page No.1	Dual Band / Tri-Band where applicable	Please clarify whether Dual Band (2.4GHz & 5 GHz) Access Points are acceptable or if Tri-Band operation is mandatory.	Dual-band Access Points supporting 2.4 GHz and 5 GHz frequencies shall be acceptable. Tri-band functionality, if available, may be provided without any additional preference.

17.	Point no.2 of Page No.1	Wireless LAN Controller	Kindly confirm whether a Hardware Controller is mandatory or if a Cloud-Based Controller/Cloud Management Platform with equivalent centralized management functionality is acceptable.	A Hardware based Wireless LAN Controller solution providing centralized management and meeting all technical specifications shall be acceptable. However, the proposed solution must ensure compatibility with the existing CISCO-based infrastructure.
18.	Point no.1(2) of Page No.1	Wireless LAN Controller Capacity	The specification mentions a minimum capacity of 25 APs. Kindly confirm whether controllers supporting more than 25 APs are acceptable.	Controllers supporting more than the minimum requirement of 25 Access Points shall be acceptable, provided all other specifications are complied with.
19.	Point no.1(5) of Page No.2	License Requirement	Please clarify whether perpetual licenses are required or if subscription/cloud licenses with the required validity period are acceptable.	Perpetual licenses are acceptable however; Bidder shall provide all necessary licenses required for operation and management of the proposed solution for a minimum period of three (03) years.
20.	Seamless Roaming		Kindly confirm whether seamless roaming through a centralized controller platform (Layer 2/Layer 3 roaming) is acceptable.	Seamless Layer-2/Layer-3 roaming through centralized controller-based architecture shall be acceptable, subject to compliance with the technical specifications
21.	Cloud Access		If cloud access is required, kindly confirm whether access through a hardware controller integrated with cloud management functionality is acceptable.	Cloud-based management integrated with the hardware controller solution shall be acceptable, provided all functionalities specified in the bid document are supported.
22.	Point no.1(5) of Page No.2	Warranty & Subscription	Please clarify whether the 3-year warranty and software support requirement applies to both hardware and controller/cloud management licenses.	The three-year warranty and support requirement shall apply to all supplied hardware, software, licenses, subscriptions, On site Supports and related components necessary for uninterrupted operation of the solution.
23.	Point no.1(6) of Page No.2	Installation & Configuration	Kindly confirm whether complete installation, configuration, commissioning, and user training are included in the scope of work.	Yes

24.	Make and Model Approval		Kindly confirm whether equivalent or higher specifications from reputed OEMs will be accepted, subject to technical compliance on OEM LetterHead ,Authorization(MAF) Required from OEM	Since the existing Wi Fi infrastructure is based on CISCO technology, bidders shall quote CISCO make equipment only. MAF not mandatory
25.	Future Scalability		Please confirm whether scalability beyond 25 Access Points without hardware replacement will be considered acceptable.	The proposed solution may support future scalability beyond the presently required 25 Access Points without requiring replacement of the controller hardware, subject to availability of appropriate licenses.
26.	Last date for submission of sealed bid	The Last date for submission of sealed bid is 17-06-2026 till 03.00 PM.	-----	The last date for submission of sealed bid is extended upto 30-06-2026 till 03.00 PM.